

CITY OF LOS Angeles DEFERRED COMPENSATION PLAN

### **Board Report 20-25**

| Date:    | June 16, 2020                                       | A<br>T            |
|----------|---|-------------------|
| То:      | Board of Deferred Compensation Administration       | Ra                |
| From:    | Staff   | Ro<br>Fii<br>N    |
| Subject: | 2019 Deferred Compensation Plan (DCP) Annual Report | Sect<br>How<br>Th |
|          |   |                   |

Board of **Deferred** Compensation Administration **Thomas Moutes** Chairperson Raymond Ciranna Vice-Chairperson obert Schoonover First Provisional Chair Wendy G. Macy cond Provisional Chair ovhannes Gendjian hird Provisional Chair Joshua Geller **Neil Guglielmo** Linda P. Le John R. Mumma

### **Recommendation:**

That the Board of Deferred Compensation Administration (Board) approve the 2019 DCP Annual Report.

### **Discussion**:

Pursuant to Division 4, Chapter 14 of the City of Los Angeles Administrative Code, the Board is required to report annually to the City Council and DCP participants on the administrative and financial conditions of the DCP. This report serves to satisfy this requirement. Once approved, the 2019 Annual Report will be submitted to the City Council, Office of the Mayor, and the City's labor unions, as well as posted on the DCP's website.

The 2019 Annual Report includes discussion and data pertaining to DCP core goals and metrics related to participation, contributions, asset retention, and distributions. It also includes key indicative data regarding assets, investments, fees, participant engagement, and budget accounts. Staff recommends that the Board approve the 2019 DCP Annual Report.

Submitted by: Mindy Lam, Personnel Analyst Reviewed by: Jenny M. Yau, Senio Management Analyst II Approved by: Steven Montagna, Chief Personnel Analyst



### CREATE AND LIVE YOUR BEST RETIREMENT





July 1, 2020

The Honorable Eric Garcetti, Mayor Honorable Council of the City of Los Angeles Deferred Compensation Plan Participants

On behalf of the Board of Deferred Compensation Administration, I am pleased to present the 2019 Annual Report for the City of Los Angeles Deferred Compensation Plan (DCP). As of December 31, 2019, the DCP served **49,209** active and retired City employees, an increase of over 2,300 from 2018. DCP assets ended the year at nearly **\$7.1 billion**, an increase of \$1.3 billion from 2018, while participants contributed **\$272.5 million** to their accounts. Each of these represents new records for the DCP. The City's DCP remains one of the largest municipal defined contribution plans in the country.

The DCP has a long tradition of progression and innovation. Our efforts in 2019 included the following:

### Plan Design and Investments

- Conducted a review of the US retirement benefit landscape to help guide DCP policy and member outcome initiatives.
- Developed an innovative approach to investment manager searches allowing the Board to consider the broadest possible range of fund providers.
- Completed selections of bank providers for our principal-protected DCP FDIC-Insured Savings option.

### Participant Engagement and Member Outcomes

- Adopted aggressive targets for continuing to drive success in key participant outcomes metrics of participation, contributions, distributions, and asset retention.
- Conducted a comprehensive review of investment advice and financial education services and released a Request for Information (RFI) to potential service providers.
- Completed a review of gender and age as they relate to participation, contribution, and risk tolerance patterns among the City's population.

### Governance

• Established an ad hoc committee to consider options for improving the governance of the DCP as it relates to exercising and fulfilling fiduciary responsibility.



Although 2020 has begun with investment and economic challenges, we view those challenges as opportunities to evolve resources and services for our participants. The Board will continue its efforts to foster excellence in DCP administration, drive ever more successful outcomes for our participants, and continue a tradition of innovation.

Respectfully submitted,

Thomas Moutes, Chairperson Board of Deferred Compensation Administration

### Board of Deferred Compensation Administration & Staff

### **Board of Deferred Compensation Administration**

Thomas Moutes Chairperson Retired Participant Representative Raymond Ciranna Vice-Chairperson General Manager Los Angeles Fire and Police Pensions

#### **Robert Schoonover**

First Provisional Chair Organized Labor Representative

Wendy G. Macy Second Provisional Chair General Manager Personnel Department Hovhannes Gendjian Third Provisional Chair Department of Water and Power Active Participant Representative

Joshua Geller Los Angeles City Employees' Retirement System Participant Representative

Neil Guglielmo General Manager Los Angeles City Employees' Retirement System **Linda P. Le** Retirement Plan Manager DWP Employees' Retirement Plan John R. Mumma Fire and Police Pensions Participant Representative

### **Personnel Department Staff**

Paula Dayes Assistant General Manager Steven Montagna Executive Director

Mindy Lam Budget & Operations Eric Lan Administration & Communications Jenny Yau Program Manager

Claudia Guevara Participant Services

### **City Attorney Staff**

**Curtis Kidder** Assistant City Attorney Vicky Williams Legal Assistant

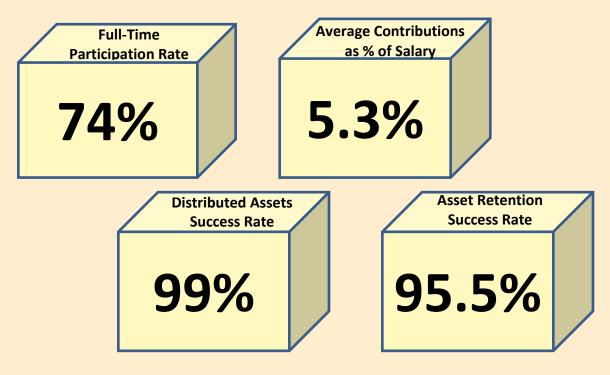
## **Our Mission**

The mission of the DCP is to support our active and retired participants in achieving and maintaining retirement income security. Retirement income adequacy and financial security are a national focus of attention. For the City's DCP, our focus is both practical and specific. We've defined retirement income security as full replacement of what we call "lifestyle income" upon retirement. Lifestyle income is an employee's nominal salary upon retirement less primary reductions for retirement saving – in simple terms, maintaining one's standard of living.



## **Key Indicators of Success**

Participant outcomes are the most fundamental indicators of program success. We focus on four key metrics related to achieving and maintaining retirement income security: **participation**, **contributions**, **distributions**, and **asset retention**.

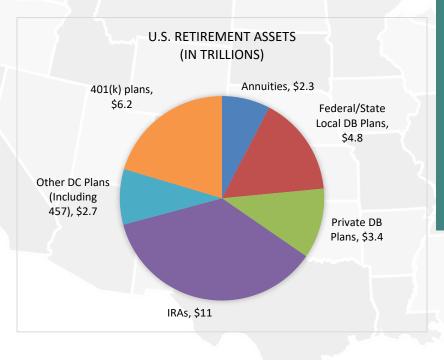


The balance of this report will focus on these key metrics as well as other data related to accumulation in total DCP assets, investment performance, and other key indicators.

### **US Retirement Landscape**

#### **Retirement Assets in the United States**

U.S. retirement assets are distributed across a broad range of individual, corporate, governmental, defined benefit (DB), and defined contribution (DC) accounts. Governmental defined contribution plans represent **\$2.7 trillion** of a total **\$32.3 trillion** in US retirement assets nationally.



#### **DCP Administration**

The Los Angeles City Council established the Board of Deferred Compensation Administration to provide administrative oversight of the DCP. In support of its fiduciary obligations, the Board administers the DCP, contracts with service providers, and operates the DCP in compliance with applicable Federal and State law. The Personnel Department is responsible for day-to-day management and administration of the DCP.

Source: Investment Company Institute, "Quarterly Retirement Market Data, Fourth Quarter 2019"

### Legal Authority for the DCP

The DCP is a tax-advantaged supplemental retirement savings program established in 1983 under Internal Revenue Code (IRC) Section 457 and City of Los Angeles Administrative Code Division 4, Chapter 14. Section 457 plans were created by the United States Congress specifically for state and local government entities. All DCP assets are held in trust for the exclusive benefit of participants and their beneficiaries.

## **City of Los Angeles Retirement Assets**

### **City of Los Angeles Retirement Assets**

In addition to the DCP the City provides three defined benefit retirement plans and one defined contribution plan to support the retirement security of its workforce. With \$7.1 billion in assets, the DCP represents **11.6%** of total City retirement assets. Other City retirement plans include:

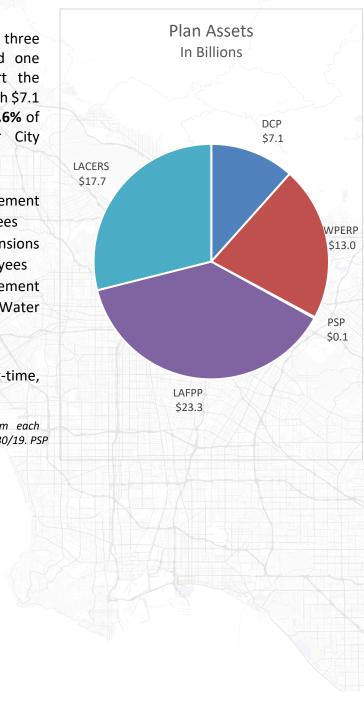
**Defined Benefit Plans** 

- Los Angeles City Employees' Retirement System (LACERS) for civilian employees
- Los Angeles Fire and Police Pensions (LAFPP) for sworn Police/Fire employees
- Water and Power Employees' Retirement Plan (WPERP) for Department of Water and Power employees

### **Defined Contribution Plan**

 Pensions Savings Plan (PSP) for part-time, temporary, and seasonal workers.

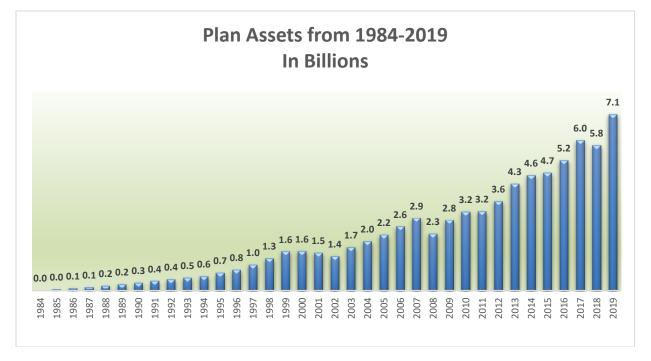
Statistics for LACERS, LAFPP, & WPERP are from each organization's annual report for fiscal year ending 6/30/19. PSP and DCP figures are as of 12/31/19.



# **DCP Review: Participant Assets**

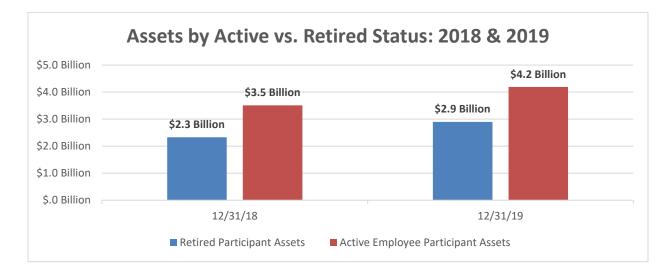
### **Historical DCP Assets**

Beginning with the DCP's first contributions in 1984, assets have generally increased year over year, with declines resulting only from periodic major investment market downturns. Total assets ended 2019 at approximately \$7.1 billion versus \$5.8 billion at the end of 2018.



### **DCP Assets by Active vs. Retired Status**

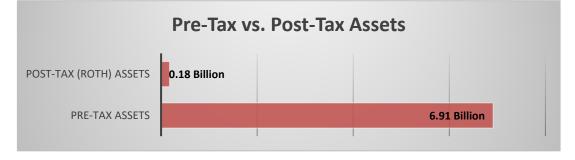
The DCP includes active employee participant and retired (or otherwise separated from service) participant accounts. The following chart breaks down total assets by these two populations for 2018 and 2019.



## **DCP Review: Participant Assets**

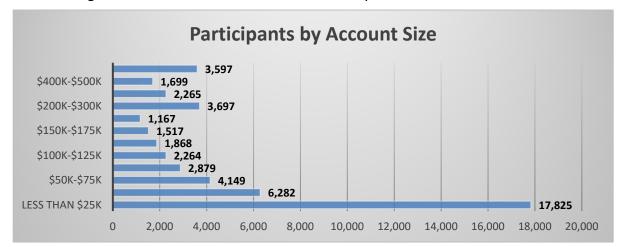
### **DCP Assets by Tax Status**

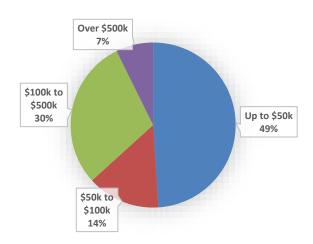
Participants can contribute both pre-tax and after-tax (Roth) dollars to their accounts. Roth contributions were introduced to the DCP in July 2011. As of the end of 2019, 97.5% of total DCP assets were held as pre-tax dollars and 2.5% as post-tax (Roth) dollars.



### **DCP Assets by Account Size**

The average participant account balance increased to \$143,995, a 12% increase from 2019. The following table and chart break down DCP assets by bands of account size.

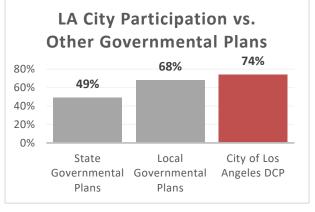




## **DCP Review: Participation**

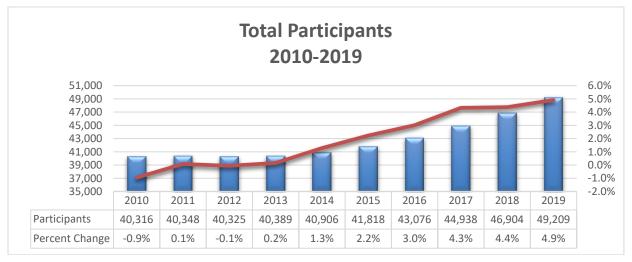
### **Participation Rate**

The DCP participation rate for full-time employees ended at **74%** in 2019, a rate higher than average rates for the City's state and local government peers<sup>1</sup> as indicated in the chart to the right.



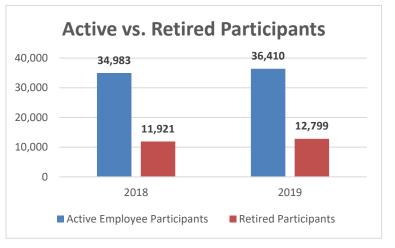
### **Total Participants**

Total participation continued a strong growth trend, increasing by 2,305 participants in 2019, or 4.9%. The following ten-year chart provides participation totals and percent changes.



### Active vs. Retired Participants

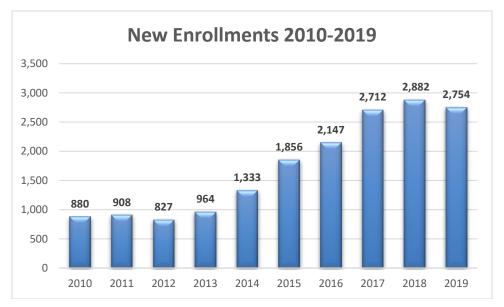
The DCP includes both active employee participants (74%) and retired (or otherwise separated from service) participants (26%). The chart to the right indicates participants by status for both 2018 and 2019.



<sup>1</sup> Source: 2019 Perspectives in Practice Report, National Association of Government Defined Contribution Administrators (NAGDCA)

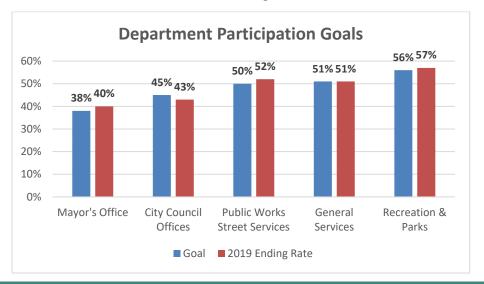
### **New Enrollments**

In 2019, the DCP enrolled **2,754** new participants, the second highest number of new enrollments over the past ten years. To grow enrollment, the DCP effectively used multiple enrollment engagement strategies, including increased educational efforts at time of hire as well as targeted outreach campaigns.



### **Targeted Participation Goals**

The Board establishes certain goals on a Fiscal Year (FY) basis. The Board has been refining DCP enrollment goals by targeting populations with lower participation rates. One key demographic is employees with less than one year of City service. The current goal is to move participation in this demographic to 43% by the close of FY 2019-20. As of December 31, 2019, the participation rate for this group was **41%**. Additionally, the DCP has set goals for the five City departments with the lowest participation rates (among departments with greater than 50 full-time employees). Goals and rates as of December 31, 2019 are indicated in the following chart.



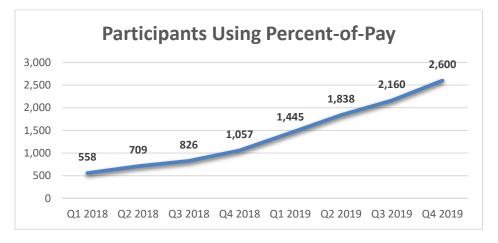
### **DCP Review: Contributions**

### Average Contribution as a Percent of Pay

Average total contributions as a percent of pay are an important indication of employee success in achieving retirement readiness. An employee with an average contribution of approximately 6% of salary over the course of a 30-year career, in combination with retirement and pension benefits, should be able to fully reproduce lifestyle income (as defined on page five) upon retirement. In the aggregate, City employees were contributing **5.3%** of salary to the DCP as of the end of 2019. This calculation measures aggregate contributions relative to total salaries of both participating and non-participating employees. A rising contribution rate therefore reflects success in both adding new participants as well as promoting higher contributions from existing participants.

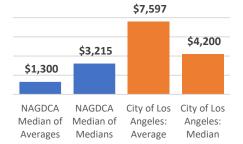
### **Percent-of-Pay**

A powerful tool for empowering employees to contribute at levels sufficient to meet their unique lifestyle income replacement targets is the **percent-of-pay contribution option**. With percent-of-pay, participants can more easily understand their contributions as they relate to future income replacement. Voya introduced a percent-of-pay contribution feature in 2018. As of the end of 2019, **2,600** participants were utilizing this feature, representing **8%** of all contributing participants. Of most significance, **51% of new enrollees** in 2019 chose to contribute as a percent-of-pay rather than a nominal dollar amount.



### **Average Contribution Amount**

Measured in dollars, average contributions increased to **\$7,597** in 2019 compared to **\$7,365** in 2018, a 3.2% increase. Overall, the City's average and median annual contribution amounts were substantially above its governmental peers.



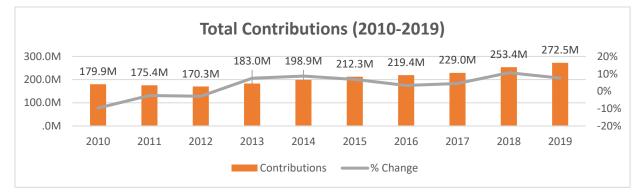
**Annual Contributions** 

#### PAGE 12 OF 26

## **Plan Review: Distributions**

### **Total Contributions**

Aggregate participant contributions are also a key barometer of success for active employees in improving their retirement readiness. In 2019, City employees contributed a total of **\$272,474,472** to the DCP, an **8%** increase from 2018, and the highest total contribution amount ever recorded for the DCP.

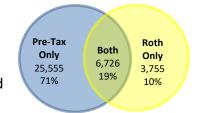


### **Types of Contributions**

Participants can contribute in two tax-advantaged ways:

- ✓ Pre-tax: taxes are deferred when the contribution is made and assessed upon distribution
- After-tax (Roth): taxes are paid when the contribution is made; no taxes are assessed on earnings

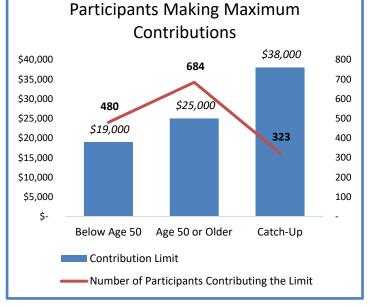
Participants Contributing Pre-Tax vs. After-Tax (Roth) Dollars



In 2019 employee pre-tax contributions totaled **\$235.0** million and after-tax (Roth) contributions totaled **\$37.5** million.

### **Contribution Limits**

Federal law provides for three contribution limits based on age and retirement eligibility status. The contribution limits in effect for 2019 are reflected in the side chart. Approximately **4%** of the City's active employee participants contributed up to their applicable maximum limit in 2019.



### **DCP Review: Distributions**

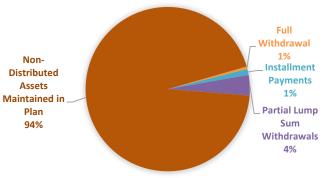
### **Distribution Options**

Upon separation from service, participants may:

- Leave their funds in the DCP
- Elect installment payments or periodic partial withdrawals
- Take full lump sum withdrawals
- Roll holdings to another eligible retirement savings plan

Installment periodic or partial withdrawals suggest participants are using their accounts to promote longterm retirement income security. Full lump sum withdrawals suggest the account is being removed as a future retirement asset. In 2019, only 1% of assets eligible to be withdrawn were distributed as full lump sum withdrawals. The DCP's distributed assets success rate, measuring the percent participants assets either of retired maintained in the DCP or withdrawn as installment or partial payments, was therefore 99%.

### DISTRIBUTED VS. NON-DISTRIBUTED ASSETS



A portion of installment payments are Required Minimum Distributions (RMDs). RMDs are mandatory for those who have reached a certain age threshold and are required to withdraw their funds in minimum amounts in accordance with their life expectancy. The Setting Every Community Up for Retirement Enhancement Act of 2019 (SECURE Act) increased the starting RMD age from 70½ to 72 for those who reach age 70½ in 2020 or later.

### Hardship Withdrawals

The DCP permits hardship withdrawals for participants experiencing unforeseen financial emergencies. Total approved hardship requests in 2019 were within the range of hardship requests over the last ten years. Of the requests received, 73% were for the purpose of avoiding mortgage foreclosure or eviction, and 26% were for medical expenses or for illness or accident.



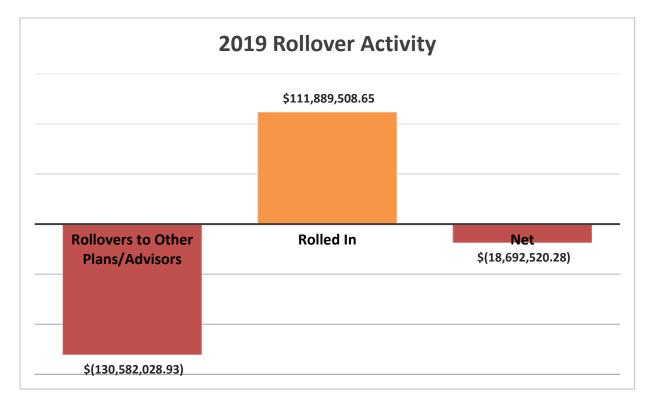
### **DCP Review: Asset Retention (Rollovers)**

### **Asset Retention**

A primary goal for the DCP is asset retention, meaning encouraging retired participants to maintain their accounts in the DCP after separation from service (rather than rolling the funds out to other investment managers or advisors), and promoting consolidation of other eligible pre-tax savings within the DCP.

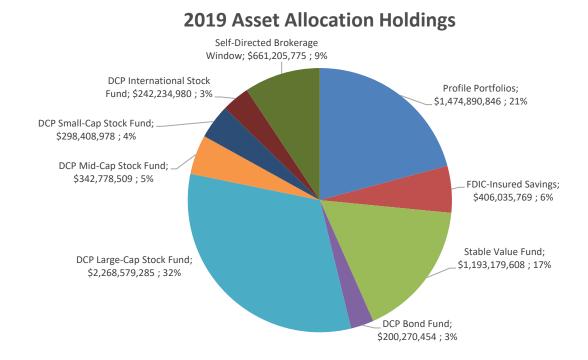
In 2019, **\$130 million** rolled out to other plans or investment advisors. The \$130 million represented **4.5%** of total assets eligible to be rolled out of the DCP as of the end of 2019. The DCP's **asset retention success rate**, measuring the percent of retired participants assets eligible to be rolled out but maintained in the DCP, is **95.5%**.

However, participants also rolled in \$111 million from eligible 457(b), 401(a), 401(k), or 403(b) plans, or Individual Retirement Account (IRAs). Thus, the net total rolled out of the DCP was only **\$18 million**, or **0.3%** of total ending DCP assets in 2019.



## **Plan Review: Investments**

Participant investments are well diversified among the major asset class categories within the City's investment menu as well as the City's blended risk-based Profile Portfolios. DCP asset allocation holdings as of December 31, 2019 are reflected in the following chart:



Investment returns were strong in 2019 for equities and bonds, while interest-bearing investments continued to offer high rates of return compared to prior years. After a strong year for markets, the net overall return for the DCP in 2019 was **18.13%** compared to -2.53% in 2018. Returns by option are indicated below:

### 2019 Investment Option Rates of Return

| Investment Option            | 1-Year | 3-Year | 5-Year |
|------------------------------|--------|--------|--------|
| FDIC-Insured Savings Account | 2.4%   | 1.9%   | 2.2%   |
| DCP Stable Value Fund        | 2.63%  | 2.34%  | 2.21%  |
| Profile: Ultra-Conservative  | 9.39%  | 4.87%  | 3.85%  |
| Profile: Conservative        | 14.24% | 6.97%  | 5.31%  |
| Profile: Moderate            | 19.20% | 9.17%  | 7.05%  |
| Profile: Aggressive          | 22.24% | 10.26% | 7.87%  |
| Profile: Ultra-Aggressive    | 25.03% | 11.33% | 8.66%  |
| DCP Bond Fund                | 8.85%  | 4.24%  | 3.19%  |
| DCP Large-Cap Fund           | 31.48% | 15.26% | 11.69% |
| DCP Mid-Cap Fund             | 31.17% | 12.57% | 9.57%  |
| DCP Small-Cap Fund           | 27%    | 8.51%  | N/A    |
| DCP International Fund       | 22.35% | 10.40% | N/A    |

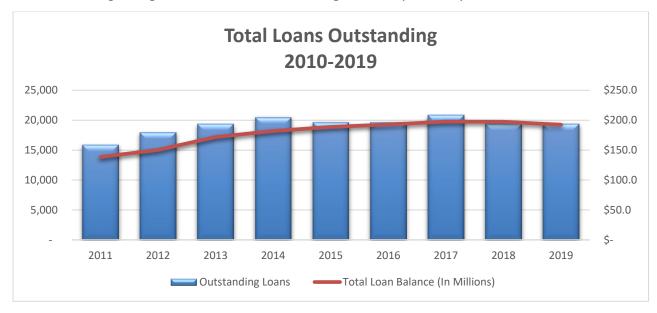
### **DCP Review: Loans**

#### Loans

The DCP offers a Loan Program allowing participants to borrow funds from their individual accounts and repay those amounts with interest credited to their accounts. Two loan types are permitted: General Purpose (with a repayment term of up to 5 years) and Principal Residence (with a repayment term of up to 15 years). A participant may have up to two loans outstanding at any given time. Both active and retired participants may take loans.



Loans are widely utilized by participants. As of December 31, 2019, **13,350** participants had **19,344** loans outstanding, totaling **\$192,521,519** in borrowed assets. Of the 19,344 outstanding loans, 17,586 are general loans and 1,761 are residential. The chart below provides historical information regarding total DPC loans outstanding over the past ten years.





#### **Interactive Loan Guidance**

Voya provides interactive loan guidance through the DCP website. In 2019, 2,792 participants accessed the loan guidance, compared to 2,198 participants who went directly to the loan request page. Participants who viewed loan guidance were 20% less likely to take a loan than those who skipped guidance.

## **DCP Review: Engagement**

#### **Engagement Achievements**

Engagement is the fundamental driver for improving retirement outcomes. When participants engage with the DCP, for whatever purpose, they have an opportunity to consider their retirement security. Notable engagement achievements in 2019 include the following:

#### **Social Media**

The DCP launched an Instagram account to supplement its Facebook page and broaden its outreach channels.





### **Financial Wellness Seminar**

The DCP, in partnership with LACERS, co-hosted a financial wellness seminar for active and retired members. Seminar topics included managing retirement income, budgeting, preventing identity theft, elder law, and investing.

### **National Retirement Security Week**

National Retirement Security Week took place on October 20-26, 2019. The campaign was called, "The Best Plans are with your Friends," and focused on asking participants to promote the DCP to non-participants.





#### **Financial Wellness Dashboard**

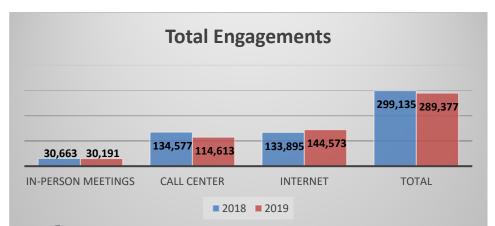
A Financial Wellness Dashboard was introduced allowing participants to assess their personal finances on topics such as spending, savings, and debt. In 2019, **3,161** participants completed a Financial Wellness Assessment, and 2,765 of those returned to the Financial Wellness Dashboard to learn more about educational topics.

PAGE 18 OF 26

### **DCP Review: Engagement**

#### **Engagement Metrics**

Key engagement metrics include the automated phone system, website, and local counselor interactions. Local retirement counselors highly utilized are bv participants, with 30,191 local phone calls, group meeting attendees, and oneon-one counseling sessions.







### **Personalized Engagement Journeys**

Voya conducts automated engagement "journeys," or targeted automated campaigns designed to improve certain retirement readiness outcomes. In 2019. the DCP conducted five journey campaigns targeted at 18,804 participants. Approximately 65% of targeted recipients engaged with their journeys.





#### **Retirement Calculator Utilization**

The DCP helps active employee participants assess retirement readiness through its custom Retirement Calculator. In 2019, 70% of participants viewed the calculator and 48% of those users interacted with the calculator, including taking action to increase savings, update investment choices, or roll outside assets into their DCP accounts.

PAGE 19 OF 26

#### **Participant Fees**

The DCP is committed to maintaining expense levels at a reasonable level consistent with a diverse menu of investment options and excellent customer service. All DCP expenses are required to be paid by participants through administrative fees collected from participant accounts. The DCP collects three types of fees: (1) an annual per-participant fee of 0.09% of assets, not to exceed \$115; (2) investment fees which vary by investment option; and (3) user fees for items such as loan maintenance and overnight delivery of checks.

#### **Investment Fee Comparison**

The City's investment consultant reports on how the City's investment management costs compare to median investment fees nationwide. The "Net Expense Difference" column in the table below indicates the City's investment funds are all below benchmark medians.

| Fund                       | Style                | Fund Balance    | Estimated<br>Fund<br>Expense | DCP Fund<br>Net<br>Expense<br>Ratio | National<br>Median Net<br>Expense<br>Ratio | Net<br>Expense<br>Difference | Expense<br>Rebate | Expense<br>Ratio after<br>Expense<br>Rebate |
|----------------------------|----------------------|-----------------|------------------------------|-------------------------------------|--|------------------------------|-------------------|---|
| FDIC-Insured Savings       | Cash Equivalents     | \$406,035,769   | N/A                          | N/A                                 | N/A  | N/A                          | N/A               | N/A   |
| Account                    |                      |                 |                              |                                     |  |                              |                   |   |
| DCP Stable Value Fund      | Stable Value         | \$1,193,179,608 | \$3,460,221                  | 0.29%                               | 0.41%                                      | -0.12%                       | 0.00%             | 0.29%                                       |
| DCP Bond Fund              | US Fixed             | \$200,270,454   | \$520,703                    | 0.26%                               | 0.44%                                      | - <b>0.18%</b>               | 0.10%             | 0.16%                                       |
| Ultra Conservative Profile | Risk-based           | \$85,905,552    | \$249,126                    | 0.29%                               | 0.69%                                      | -0.40%                       | 0.06%             | 0.23%                                       |
| Conservative Profile       | Risk-based           | \$217,144,052   | \$673,147                    | 0.31%                               | 0.69%                                      | -0.38%                       | 0.06%             | 0.25%                                       |
| Moderate Profile           | Risk-based           | \$461,029,789   | \$1,659,707                  | 0.36%                               | 0.78%                                      | -0.42%                       | 0.07%             | 0.29%                                       |
| Aggressive Profile         | Risk-based           | \$467,410,708   | \$1,822,902                  | 0.39%                               | 0.78%                                      | -0.39%                       | 0.06%             | 0.33%                                       |
| Ultra-Aggressive Profile   | Risk-based           | \$243,400,745   | \$1,022,283                  | 0.42%                               | 0.78%                                      | -0.36%                       | 0.05%             | 0.37%                                       |
| DCP Large Cap Stock Fund   | US Large Cap Equity  | \$2,268,579,285 | \$453,716                    | 0.02%                               | 0.18%                                      | -0.16%                       | 0.00%             | 0.02%                                       |
| DCP Mid Cap Stock Fund     | US Mid Cap Equity    | \$342,778,509   | \$1,473,948                  | 0.43%                               | 0.82%                                      | -0.39%                       | 0.23%             | 0.20%                                       |
| DCP Small Cap Stock Fund   | US Small Cap Equity  | \$298,408,978   | \$1,432,363                  | 0.48%                               | 0.90%                                      | -0.42%                       | 0.10%             | 0.38%                                       |
| DCP International Fund     | International Equity | \$242,234,980   | \$1,792,539                  | 0.74%                               | 0.85%                                      | -0.11%                       | 0.03%             | 0.71%                                       |
| Schwab Self-Directed       | Brokerage Window     | \$661,205,775   | N/A                          | N/A                                 | N/A  | N/A                          | N/A               | N/A   |
| Total investment expense   |                      | \$7,087,584,204 | \$14,560,654                 | .21%                                |  |                              | 0.03%             | 0.17%                                       |

### **Total Fees**

In addition to the investment fees indicated above, the DCP also assesses annual administrative fees representing 0.04% of total assets, one-fourth of the City's governmental peer average of 0.16%. In total, DCP investment and administrative fees as a percent of total DCP assets fell from 0.23% in 2018 to 0.21% in 2019.

| Expense Category   | 2018  | 2019  |
|--|-------|-------|
| Total Investment Expense After Expense Rebate            | 0.18% | 0.17% |
| Administrative & Other Expenses                          | 0.05% | 0.04% |
| Total "All-In" Expenses Including Admin & Other Expenses | 0.23% | 0.21% |

### **DCP Revenue and Expenses**

DCP Annual Budget Review

Administrative and Operating Expenses

#### Year Ending 12/31/19

| rear Ending 12/31/19  |                      |
|---|----------------------|
| REVENUE & EXPENSE LINE ITEMS                                    |                      |
| STARTING BALANCE  |                      |
| City Fund 896 Balance - 12/31/18                                | \$<br>44,424.60      |
| TPA Fund - 12/31/18   | \$<br>3,923,478.35   |
| Total Starting Balance  | \$<br>3,967,902.95   |
| REVENUES  |                      |
| Interest Earnings on Fund 896                                   | \$<br>1,670.41       |
| Transfer from TPA Fund: Salary Reimbursements                   | \$<br>797,777.08     |
| Transfer from TPA Fund: Other                                   | \$<br>100,000.00     |
| Miscellaneous Credits to Fund 896                               | \$<br>1,215.85       |
| Interest Earnings on TPA Fund                                   | \$<br>104,816.65     |
| Revenue from Fees Deducted from Participant Accounts            | \$<br>2,707,933.16   |
| Miscellaneous Credits to TPA Fund                               | \$<br>-              |
| Total Revenue/Fees  | \$<br>3,713,413.15   |
| TOTAL ASSETS (STARTING BALANCE + REVENUE/FEES)                  | \$<br>7,681,316.10   |
| EXPENDITURES  |                      |
| 2130 Travel/Training/Education                                  | \$<br>(25,120.93)    |
| 6010 Office and Administrative: Reimbursement for Staff Support | \$<br>(797,777.08)   |
| 6010 Office and Administrative: Other                           | \$<br>(8,139.76)     |
| Contractual Fees Paid to TPA                                    | \$<br>(1,555,451.00) |
| Transfer to Fund 896: Salary Reimbursements                     | \$<br>(797,777.08)   |
| Transfer to Fund 896: Other                                     | \$<br>(100,000.00)   |
| Consulting Costs  | \$<br>(306,991.38)   |
| Communications  | \$<br>(10,053.45)    |
| Training/Education/Travel Paid by TPA                           | \$<br>(600.00)       |
| Elections Administration  | \$<br>-              |
| TOTAL EXPENDITURES  | \$<br>(3,601,910.68) |
| Actual City Fund 896 Ending Balance - 12/31/19                  | \$<br>114,548.51     |
| Actual TPA Fund Ending Balance - 12/31/19                       | \$<br>3,965,355.25   |
| ACTUAL TOTAL ENDING BALANCE                                     | \$<br>4,079,903.76   |
| ENCUMBRANCES/LIABILITIES  |                      |
| Outstanding Reimbursements from Prior Quarter(s)                | \$<br>(184,996.46)   |
| TOTAL ENDING BALANCE LESS LIABILITIES                           | \$<br>3,894,907.30   |

### **Historical Revenues & Expenditures**

|  |            |            | Year Ending |            |          |
|--|------------|------------|-------------|------------|----------|
| ing Balance  | 12/31/14   | 12/31/15   | 12/31/16    | 12/31/17   | 12/31,   |
| City Fund 896 Starting Balance                                       | 202,456    | 19,776     | 62,314      | 44,304     | 30,      |
| TPA Fund Starting Balance  | 2,751,928  | 2,822,682  | 3,308,222   | 3,104,611  | 3,232,   |
| Total Starting Balance   | 2,954,384  | 2,842,458  | 3,370,536   | 3,148,915  | 3,263,9  |
| enues/Fees   |            |            |             |            |          |
| Interest Earnings on City Fund 896 and TPA Fund                      | 43,477     | 51,856     | 61,992      | 62,916     | 88,      |
| Revenue from Fees Deducted from Participant<br>Accounts*             | 2,510,954  | 2,584,196  | 2,614,920   | 2,062,764  | 2,777,   |
| Credits and Adjustments  | 3,903      | 0          | 0           | 0          | 256,     |
| City Fund 896 Transfer Deposits                                      | 750,258    | 250,089    | 909,849     | 477,517    | 727,3    |
| Total Revenues/Fees  | 3,308,592  | 2,886,141  | 3,586,762   | 2,603,197  | 3,849,5  |
| TOTAL ASSETS (Starting Balance +<br>Revenues/Fees)                   | 6,262,976  | 5,728,599  | 6,957,298   | 5,752,112  | 7,113,4  |
|  |            |            |             |            |          |
| enditures  |            |            |             |            |          |
| Participant Admin Fees Paid to TPA                                   | -1,499,651 | -1,523,432 | -1,562,667  | -1,204,745 | -1,533,  |
| 2130 Travel/Training/Education                                       | -31,582    | -48,429    | -15,532     | -8,581     | -23,     |
| 4160 Governmental Meetings   | 0          | 0          | 0           | 0          |          |
| 6010 Office and Administrative                                       | 0          | 0          | -4,264      | -6,402     | -16,     |
| Staffing Reimbursements  | -880,237   | -163,389   | -909,834    | -477,517   | -677,    |
| TPA Fund Transfer to 896   | -577,548   | -250,089   | -909,834    | -477,517   | -727,    |
| Consultant Costs   | -181,635   | -120,008   | -186,362    | -142,397   | -103,4   |
| Communications   | -65,382    | -94,256    | -58,966     | -17,504    | -8,      |
| Election Administration and Special Marketing                        | -41,983    | -20,717    | 0           | -41,667    | -56,     |
| GWRS Asset Allocation Fund Management                                | -57,000    | -57,000    | -91,000     | -53,250    |          |
| GWRS Hardship Admin (aka Unforeseen Emergency<br>Withdrawal Service) | -80,500    | -75,500    | -65,500     | -55,250    |          |
| Wells Fargo Custodial Fees   | -5,000     | -5,000     | -5,000      | -3,750     |          |
| Total Expenditures   | -3,420,517 | -2,357,820 | -3,808,960  | -2,488,579 | -3,145,4 |
| ng Balance   |            |            |             |            |          |
| Actual City Fund 896 Ending Balance                                  | 19,776     | 62,314     | 44,304      | 30,927     | 44,      |
| Actual TPA Fund Ending Balance                                       | 2,822,682  | 3,308,222  | 3,104,611   | 3,232,973  | 3,923,   |
| Total Ending Balance   | 2,842,457  | 3,370,535  | 3,148,915   | 3,263,900  | 3,967,9  |
| umbrances/Liabilities  |            |            |             |            |          |
| Staffing Requirements  | -184,728   | -439,531   | -100,164    | -165,754   | -208,    |
| Assets Less Liabilities  | 3,027,185  | 3,810,066  | 3,249,079   | 3,429,654  | 4,176,1  |

### **Participation by Department**

(Full-Time and Half-Time)

| Department   | Active | Total Eligible | Participation<br>Rate |
|--|--------|----------------|-----------------------|
| Aging  | 28     | 38             | 74%                   |
| Airports   | 2311   | 3573           | 65%                   |
| Animal Services  | 183    | 327            | 56%                   |
| Building & Safety  | 585    | 912            | 64%                   |
| Cannabis Regulation  | 9      | 29             | 31%                   |
| Сао  | 94     | 117            | 80%                   |
| City Attorney  | 722    | 998            | 72%                   |
| City Clerk   | 82     | 138            | 59%                   |
| Controller   | 109    | 144            | 76%                   |
| <b>Convention Center &amp; Tourism</b>                         | 8      | 10             | 80%                   |
| Council  | 167    | 403            | 41%                   |
| Cultural Affairs   | 37     | 85             | 44%                   |
| Disability   | 9      | 25             | 36%                   |
| Economic & Workforce Development                               | 81     | 123            | 66%                   |
| El Pueblo  | 8      | 16             | 50%                   |
| Emergency Management   | 17     | 28             | 61%                   |
| Employee Relations   | 2      | 3              | 67%                   |
| Ethics   | 19     | 28             | 68%                   |
| Fire & Police Pensions   | 94     | 118            | 80%                   |
| Fire (Civilian)  | 273    | 378            | 72%                   |
| Fire (Sworn)   | 3175   | 3437           | 92%                   |
| GSD  | 743    | 1474           | 50%                   |
| Harbor   | 738    | 925            | 80%                   |
| Housing  | 404    | 631            | 64%                   |
| ITA  | 297    | 399            | 74%                   |
| Lacers   | 123    | 151            | 81%                   |
| Library  | 642    | 1224           | 52%                   |
| Mayor  | 91     | 227            | 40%                   |
| Neighborhood Empowerment                                       | 18     | 28             | 64%                   |
| Office Of Finance  | 226    | 304            | 74%                   |
| Office Of Public Accountability                                | 4      | 4              | 100%                  |
| Personnel  | 417    | 563            | 74%                   |
| Planning   | 267    | 383            | 70%                   |
| Police (Civilian)  | 2381   | 3096           | 70%                   |
| Police (Sworn)   | 9094   | 10079          | 90%                   |
| Public Works - Board   | 9094   | 123            | 78%                   |
| Public Works - Board<br>Public Works - Contract Administration | 229    | 336            | 68%                   |
|  | 628    | 860            |                       |
| Public Works - Engineering<br>Public Works - Sanitation        |        |                | 73%                   |
|  | 1801   | 3008           | 60%                   |
| Public Works - Street Lighting                                 | 213    | 324            | 66%                   |
| Public Works - Street Services                                 | 633    | 1222           | 52%                   |
| Recreation & Parks   | 1071   | 3947           | 27%                   |
| Transportation   | 1139   | 1685           | 68%                   |
| Water & Power  | 7512   | 10831          | 69%                   |
| Zoo  | 143    | 262            | 55%                   |

### Participation by MOU

(Full-Time and Half-Time)

|  |        |                | Participation |
|--|--------|----------------|---------------|
| MOU  | Active | Total Eligible | Rate          |
| MOU 00: Non-Represented                            | 448    | 906            | 49%           |
| MOU 01: Administrative                             | 1761   | 2483           | 71%           |
| MOU 02: Building Trades                            | 626    | 1061           | 59%           |
| MOU 03: Clerical                                   | 2743   | 5060           | 54%           |
| MOU 04: Equip. Operation & Labor                   | 1797   | 3968           | 45%           |
| MOU 05: Inspectors                                 | 610    | 889            | 69%           |
| MOU 06: Librarians                                 | 225    | 307            | 73%           |
| MOU 07: Recreation Assistants                      | 77     | 997            | 8%            |
| MOU 08: Professional Engineering & Scientific      | 1179   | 1583           | 74%           |
| MOU 09: Plant Equip. Operation & Repair            | 223    | 315            | 71%           |
| MOU 10: Professional Medical                       | 54     | 83             | 65%           |
| MOU 11: Recreational                               | 215    | 345            | 62%           |
| MOU 12: Supervisory Blue Collar                    | 626    | 862            | 73%           |
| MOU 13: Supervisory Building Trades                | 104    | 146            | 71%           |
| MOU 14: Service & Craft                            | 533    | 995            | 54%           |
| MOU 15: Service Employees                          | 327    | 949            | 34%           |
| MOU 16: Supervisory Librarians                     | 84     | 106            | 79%           |
| MOU 17: Supervisory Prof. Engineering & Scientific | 478    | 546            | 88%           |
| MOU 18: Safety / Security                          | 1098   | 1848           | 59%           |
| MOU 19: Supervisory Technical                      | 244    | 315            | 77%           |
| MOU 20: Supervisory Administrative                 | 1158   | 1385           | 84%           |
| MOU 21: Technical                                  | 808    | 1238           | 65%           |
| MOU 22: Fire Chief Officers                        | 91     | 94             | 97%           |
| MOU 23: Firefighters & Fire Captains               | 3083   | 3342           | 92%           |
| MOU 24: Police Officers, Lts. And Below            | 8981   | 9964           | 90%           |
| MOU 25: Police Officers, Capt. And Above           | 110    | 112            | 98%           |
| MOU 26: Port Pilots                                | 13     | 14             | 93%           |
| MOU 27: L. A. Port POLICE COMMAND OFFICERS         | 15     | 17             | 88%           |
| MOU 28: L. A. GENERAL SERVICES POLICE OFFICERS     | 17     | 22             | 77%           |
| MOU 29: Deputy City Attorneys                      | 380    | 503            | 76%           |
| MOU 30: L. A. Airport PEACE OFFICERS               | 336    | 442            | 76%           |
| MOU 31: Confidential Attorneys                     | 24     | 37             | 65%           |
| MOU 32: Management Attorneys                       | 13     | 17             | 76%           |
| MOU 34: Crossing Guards                            | 42     | 185            | 23%           |
| MOU 36: Management Employees                       | 604    | 775            | 78%           |
| MOU 37: Executive Administrative Assistants        | 100    | 113            | 88%           |
| MOU 38: L. A. Port POLICE ASSOC.                   | 103    | 117            | 88%           |
| MOU 39: L. A. Airport SUPERVISORY PEACE OFFICERS   | 69     | 82             | 84%           |
| MOU 40: Airport Police Command Officers            | 5      | 6              | 83%           |
| MOU 61: Senior Administrative And Administrative   | -      | -              | 50,0          |
| Analysts   | 39     | 42             | 93%           |
| MOU 63: Personnel Director                         | 17     | 18             | 94%           |
|  | 58     | 66             | 88%           |

### **Historical DCP Assets and Net Growth Rate**

| Year | Assets          | % Change |
|------|-----------------|----------|
| 1984 | \$17,990,298    | N/A      |
| 1985 | \$48,584,697    | 170%     |
| 1986 | \$84,762,277    | 43%      |
| 1987 | \$126,921,243   | 33%      |
| 1988 | \$180,395,336   | 30%      |
| 1989 | \$249,105,465   | 28%      |
| 1990 | \$303,691,355   | 18%      |
| 1991 | \$378,018,448   | 20%      |
| 1992 | \$441,306,161   | 14%      |
| 1993 | \$516,401,147   | 15%      |
| 1994 | \$564,392,235   | 9%       |
| 1995 | \$702,779,928   | 20%      |
| 1996 | \$831,689,383   | 15%      |
| 1997 | \$1,029,129,147 | 19%      |
| 1998 | \$1,285,271,264 | 20%      |
| 1999 | \$1,564,440,301 | 18%      |
| 2000 | \$1,578,565,882 | 1%       |
| 2001 | \$1,508,545,448 | -5%      |
| 2002 | \$1,373,444,396 | -10%     |
| 2003 | \$1,737,260,679 | 21%      |
| 2004 | \$1,973,665,625 | 12%      |
| 2005 | \$2,230,031,810 | 11%      |
| 2006 | \$2,566,734,158 | 13%      |
| 2007 | \$2,909,282,960 | 12%      |
| 2008 | \$2,279,918,897 | -28%     |
| 2009 | \$2,828,435,629 | 19%      |
| 2010 | \$3,154,860,910 | 10%      |
| 2011 | \$3,174,274,111 | 1%       |
| 2012 | \$3,578,684,906 | 11%      |
| 2013 | \$4,277,754,120 | 16%      |
| 2014 | \$4,622,493,622 | 7%       |
| 2015 | \$4,726,682,745 | 2%       |
| 2016 | \$5,221,905,502 | 10%      |
| 2017 | \$6,025,581,565 | 15%      |
| 2018 | \$5,839,909,114 | -3%      |
| 2019 | \$7,085,845,898 | 21%      |

### **Board of Deferred Compensation Administration**

Personnel Department – Employee Benefits Division 200 North Spring Street, Room 867 Los Angeles, CA 90012